

# **Request for Expressions of Interest (REOI)**

## **(Consulting Services - Selection of Firms)**

**Country:** *Georgia*

**Project:** *Tbilisi Metro Modernization Project*

**Project No.:** *P000889*

**Contract/Assignment Title:** *Tbilisi Metro Rolling Stock Supervision Consultant*

**REOI Reference No:** *TTC-C01*

**Client:** *Tbilisi Transport Company, LLC (TTC)*

1. The *Ministry of Finance of Georgia* has received financing from the Asian Infrastructure Investment Bank (AIIB or the Bank) toward the cost of the *Tbilisi Metro Modernization Project* and intends to apply part of the proceeds for the consulting services for which this REOI is issued.
2. The consulting services (“the Services”) include professional, impartial, and technically competent oversight of the design, manufacturing, testing, and acceptance processes for the new metro cars, that are to be supplied under a contract executed in July 2025 as the result of a separate procurement process. The scope of supply 111 electric metro cars (comprising 14 units of 4-car and 11 units of 5-car metro trains) and a driving simulator. The consultancy services are expected to commence in 2Q 2026 and be implemented over 72 months, covering the period of rolling-stock manufacturing and delivery, followed by 3,5 years of limited assistance during the Supplier’s warranty period. The Consultant’s team is expected to provide the level of effort estimated as 84 person-months of Key Experts and 13 person-months of Non-Key Experts, as further detailed in the attached.
3. The detailed Terms of Reference (TOR) for the assignment *are attached to this Request for Expressions of Interest*.
4. The *Tbilisi Transport Company LLC (TTC)* now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

1. General Technical Competence in Rolling Stock Supervision:

For a single entity firm: The Consultant shall have at least ten (10) years (since 2015) of experience in rail-based public transportation projects; and shall demonstrate at least ten (10) years (since 2015) of experience in rolling stock engineering, including independent supervision of rolling

stock design, manufacturing, testing, commissioning, and acceptance for metro or urban electric multiple unit (EMU) trainsets.

For a Joint Venture: Each member shall have at least ten (10) years (since 2015) of experience in rail-based public transportation projects; and the leading member shall demonstrate at least ten (10) years (since 2015) of experience in rolling stock engineering, including independent supervision of rolling stock design, manufacturing, testing, commissioning, and acceptance for metro or urban electric multiple unit (EMU) trainsets.

2. Rolling Stock Supervision Experience:

For a single entity firm: The Consultant shall have successfully completed, over the last ten (10) years (since 2015):

At least three (3) contracts under which the Consultant provided independent third-party supervision of new rolling stock for metro or urban electric multiple unit (EMU) trainsets and these contracts shall collectively cover supervision of not less than ten (10) trainsets, or forty (40) metro or EMU cars.

For a Joint Venture: All members combined shall meet the above requirements; and the leading member shall have supervised at least one (1) contract covering a minimum of five (5) trainsets or twenty (20) cars.

Each referenced contract shall have included supervision activities covering at least three (3) of the following phases:

- a) rolling stock design review;
- b) manufacturing supervision;
- c) factory and/or site testing;
- d) commissioning;
- e) provisional and/or final acceptance.

Experience gained as rolling stock manufacturer, supplier, operator, or maintainer shall not be considered equivalent.

3. Technical depth, systems integration, and standards know-how:

The Consultant shall demonstrate technical depth, systems integration capability, and standards know-how in rolling stock supervision.

This shall be demonstrated through concise project reference descriptions submitted under Criterion 2, in which the Consultant shall describe its direct technical involvement, as applicable, in:

- a) Supervision of key rolling stock subsystems, such as traction and propulsion systems, braking systems, bogies and running gear, TCMS, doors, HVAC, passenger information systems, and onboard electrical equipment;

- b) Systems integration and interface management, including interfaces between rolling stock subsystems and with external systems such as signaling and depot installations;
- c) Supervision of rolling stock compliance with applicable European and international standards, including as a minimum EN 50126 / EN 50128 / EN 50129 (RAMS), EN 45545 (fire safety), and relevant ISO standards applicable to rolling stock design, manufacturing, and testing;
- d) Participation in, or supervision of, type tests, routine tests, and commissioning activities for new rolling stock;
- e) Technical involvement in resolution of non-conformities, design deviations, and acceptance issues during manufacturing and commissioning phases.

For the purpose of shortlisting, Consultants shall provide concise and proportionate evidence demonstrating compliance with the requirements of Criteria 1, 2 and 3.

The evidence to be submitted shall include:

- a) Company profile information, describing the nature of the firm, its core activities, and its general experience, to demonstrate compliance with Criterion 1;
- b) Project reference descriptions for the assignments submitted under Criteria 2, including the Client, scope of services, period of execution, and scale of rolling stock supervised;
- c) Client reference letters, where available, confirming the Consultant's involvement in the referenced assignments;
- d) Optional supporting documents, such as extracts of contracts or terms of reference, limited to the description of the scope of services and the Consultant's role. Any commercially sensitive information may be redacted.

Experience limited to advisory services without direct technical supervision responsibility shall not be considered equivalent.

Key Experts will not be evaluated at the shortlisting stage.

- 5. The attention of interested Consultants is drawn to Section II of the Bank's Directive on Procurement Instructions for Recipients (PIR), setting forth the Bank's policy on conflict of interest.
- 6. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

7. A Consultant will be selected in accordance with the International Open Competitive Selection (IOCS)-*Quality & Cost Based Selection (QCBS)* method set out in the PIR.
8. Further information can be obtained at the address below during office hours *between 10:00 and 17:00 Tbilisi time*.
9. Expressions of interest must be delivered in a written form to the address below (by e-mail) by *June 19, 2026*.

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